

# Real Estate Journey Checklist

Agent Name:

Agent Phone :

## Financial Preparation

- Obtain a mortgage pre-approval if buying.
- Review your budget and financial goals.
- Discuss potential costs and fees with your lender.



## Initial Consultation

- Schedule a meeting with Jay Hudson Homes.
- Discuss your real estate goals and preferences.
- Evaluate the agent's understanding of your needs.



## Market Analysis

- Request a detailed market analysis for your target area.
- Review recent sales and current listings.
- Understand the pricing trends and market conditions.



## Home Buying/Selling Plan

- Develop a step-by-step plan for buying or selling your home.
- Set clear timelines and milestones.
- Ensure the plan aligns with your schedule and commitments.



## Touring Properties

- Let your agent know convenient times to schedule property tours.
- Create a checklist of must-have features for your new home.
- Take notes and photos during each tour for comparison.

